



EVANS & SUTHERLAND

Company Overview

OVERVIEW

Founded in 1968 by Drs. David Evans and Ivan Sutherland, Evans & Sutherland has consistently played a leading role in the development of computer graphics over the past 35 years. With one of the longest histories of any technology company today, E&S® has maintained its leadership position by providing innovative products and technologies for visual simulation, engineering, intelligence, and digital theaters. E&S products include a full range of sophisticated visual simulation software, image generators, databases, and display systems designed to meet training requirements for commercial airline pilots, military pilots and tank commanders, motor vehicle operators, and ship's bridge operators. In addition, E&S provides visualization solutions for military mission rehearsal and command training, homeland security applications, advanced engineering design applications, and domed theaters. The company's digital theater products are in operation at planetariums and science centers all over the world. All E&S products are backed by comprehensive service and support that can be tailored to meet customer requirements.

MARKET FOCUS

Government Simulation Systems

E&S offers a complete line of visual simulation solutions designed to meet the demanding requirements of military training. Reliable, flexible, and scalable, E&S's software-centric solutions deliver the highest training value at every price point. E&S image generators, software, and display systems can be found on simulators for fixed-wing, fast jet, and tank and ground warfare training.

Breakthrough technologies to support defense, intelligence, and homeland security applications are being developed to provide specific types of databases that allow visualization of geographic areas with time-sensitive update requirements, such as mission planning and damage assessment.

Products

E&S products for military simulation include a complete line of scalable image generation systems that take maximum advantage of commercial-off-the-shelf technology, including:

- simFUSION®, value-added PC image generator
- EPX™, scalable, software-centric image generator products
 - EPX-5000, based on COTS components combined with the E&S Pixel Engine™
 - EPX-500, based on COTS components combined with E&S simFUSION 6500q
 - EPX-50, all COTS PC components
- Environment Creation Tool (ECT™) is the first modeling tool that features a true WYSIWYG interface for the creation, modification, and verification of visual databases.
- EncoreSM is a comprehensive service and support offering, providing spares, technical support, rapid replenishment of failed parts, and protection against part obsolescence.
- Harmony®, advanced image generation for highest visual fidelity

E&S offers a complete range of integrated systems and standalone products for displays:

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|---------------------------|---------------------------|
| ■ ESLP projectors | ■ Collimated displays |
| ■ Rear projection systems | ■ Retrofits and upgrades |
| ■ ESCP® projectors | ■ TargetView® projectors |
| ■ VistaView® projectors | ■ Rear projection systems |
| ■ Head trackers | ■ Full-dome mosaics |

With the most simulation software experience in the industry, E&S offers software and database services to support our products as well as products from other manufacturers. Services include database development model and feature libraries, training, and on-site troubleshooting.

Customers

E&S simulation customers include the U.S. and international governments, armed forces, intelligence services, NASA, and domestic and international aerospace and defense companies.



Commercial Simulation

E&S is the world's leading independent supplier of visual systems for flight simulators used to train commercial airline pilots. Developed to meet the exacting standards of the world's civil aviation authorities, E&S visual system products support the full range of commercial aircraft and are compatible with simulators from all major manufacturers.

Products

Commercial Simulation products include image generators, the ESCP raster calligraphic projection systems, and the world's most complete library of airport databases. Image generators include:

- ESIG®, the most successful image generator ever sold
- EP™-1000CT, introduced in 2002, already in training and certified Level D

Customers

Commercial Simulation customers include nearly all of the world's commercial airlines as well as manufacturers of commercial aircraft.

Digital Theater

Planetariums and science centers around the world use Evans & Sutherland's Digital Theater technology to create immersive experiences that are both educational and entertaining. Created to establish an entirely new level of quality in terms of experience, equipment, and support, the Digital Theater group produces planetarium systems that set the standard for the 21st century by letting audiences experience cutting-edge, full-dome and large-screen digital entertainment.

Products

Digital Theater's products include the Digistar II, Digistar® 3, Digistar 3 Laser, and Digistar 3 SP digital theater systems as well as a growing library of theater programs available for license.

Customers

Digital Theater products are installed all over the world, including a number of sites in the United States, Europe, Asia, Central America, and Australia. Customers are planetariums, science centers, schools and universities, and themed entertainment venues.

Company Information

Headquarters

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Web site www.es.com

2003 Revenues

\$84,776 million

2003 Geographic Breakdown Of Revenues

United States \$ 39,580
United Kingdom 11,924
Europe (excluding U.K.) 15,681
Pacific Rim 14,655
Other 2,936
\$ 84,776

Employees: Approximately 370 worldwide

Stock Information:

Exchange/Symbol: NASDAQ — ESCC
Shares Outstanding: 10,486,637 shares of common stock as of February 27, 2004

Transfer Agent And Registrar

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